

CIPSA REVIEW OF THE YEAR - 2008

2008 was the fourth full year of operation for CIPS Australia and, of course, the busiest yet. This year also marked the start of CIPSA's second 'three year plan' with its primary focus on education.

The year started with celebrations of the third anniversary of CIPSA itself on the front cover of the newly re-designed *Procurement Professional* magazine, including the triennial report *CIPSA: The first three years*.

The achievements listed in the triennial report certainly illustrated that 2008 had much to live up to:



2008 JANUARY

- Redesigned *Procurement Professional* magazine heralds CIPSA 3rd anniversary on 10 January 2008. PP17 magazine also includes triennial report 'CIPSA: The first three years'
- CIPSA forges sponsored printing arrangement with Bluestar Print on Envi recycled paper with PaperlinX support
- APICS achieve level 3 accreditation from CIPS for its nationwide 'Diploma in Business Purchasing' course
- Dr John Gattorna appointed first CIPSA Adjunct Professor
- PATHFINDER service launched for small procurement teams to define best route to MCIPS
- Planning meeting with APCC Executive results in renewed endorsement, co-operation and support programme
- CIPSA submitted extensive Scoping Study to VIC Government DTF with recommendations to help



Ian Wheatley, Telstra and
Brendan Comas, The Portland
Group.

improve procurement capacity and capabilities

FEBRUARY

- CIPSA attends informal meeting with new Finance Minister's Chief of Staff at Parliament House, Canberra
- APCC skills development committee and CIPSA forge joint strategy to engage with university sector through tripartite approach with private sector
- VIC region "Knowledge Bites" lunchtime lecture series at Telstra auditorium launched successfully by Telstra CPO, Ian Wheatley
- CIPSA attends Australian Logistics Council launch national supply chain strategy in Canberra
- SG21 held on 21st February as four more new members join the CIPSA Steering Group
- BRW run briefing article on the growth of professional procurement
- CIPSA attends Supply Chain Business Forum for CPOs as guest observers
- CIPSA attends opening of new Melbourne office of Portland Group by Professor Martin Christopher



IPSERA 2008.

MARCH

- CIPSA a silver sponsor of IPSERA 2008 in Perth, WA
- Inaugural CIPSA Category Management Forum held in Sydney attended by almost 200 people
- Stage two of CIPSA PDP assessor training takes place for local Australian assessors of exemptions and CIPS PDP process – CIPSA aims to conduct full local assessment during 2009

- Exclusive Interview with Minister of Finance Hon Lindsay Tanner in PP18 magazine
- Wollongong University Masters of Science (Logistics) course accredited to MCIPS standard
- CIPS accreditation of Southern Cross University's Masters of Supply Chain Management and Masters in Professional Accounting/Masters in Supply Chain Management double degree
- BAE Systems in-house training programme accredited towards CIPS levels 3 and 4, following Rio Tinto as first private sector accredited programmes in Australia
- CIPSA concludes arrangements with PMMS as CIPS principal training provider in the region and with Grosvenor as public training provider
- CIPS head of knowledge management visits CIPSA to define professional agenda and research programme Amanda Lamont leaves CIPSA after two years as CRM
- CIPSA Director of Education, Chris Gallagher, completes third personal visit to CIPSA



APRIL

- *BRW* Fast Starters competition places CIPSA 49th fastest growing start-up company in Australia over previous three years, despite boom time economic growth over that period
- Open Training programme for 2008 starts - offering almost 100 public courses across 15 topics in nine venues around Australia and New Zealand
- *CPO Agenda* Masterclass programme launched with eight senior level events in 2008 in three cities, sponsored by Portland Group
- CIPS UK training team visit Australia to run joint process review and delivery improvement programme for corporate training
- Continuing CIPSA meetings with other supply chain bodies ALC, CILT, APICS, SCLAA and LAA to forge common agenda for the good of the profession
- Southern Cross University recognise MCIPS as four units towards their Masters degree in supply



- chain - a first for CIPS worldwide
- Ken James formally retires from CIPS and is succeeded by new global CEO, Simon Sperryn

MAY

- 3rd CIPSA Public Sector Procurement Conference in Canberra successfully held with almost 160 attendees and full support of Department of Finance & Deregulation (DoFD), Australian Procurement & Construction Council (APCC) and the NZ Ministry of Economic Development (MED)
- APCC publish their new blue book 'Building Government Procurement Capabilities' formally tying government intentions to the CIPS standards
- Successful regional branch chairs meeting in Melbourne, RC7, held to co-ordinate vibrant regional events programme
- 3rd annual National Essay Competition launched
- Inaugural Assisted Self-Study Programme launched for Auckland DHB and Westpac in NZ leading towards CIPS diploma membership level during 2008
- Further quotes from CIPSA feature in *BRW* magazine during April as professional procurement raises interest
- CIPSA contributes to research survey for UN by EPA in Victoria, meet with 'Committee for Melbourne' CEO on climate change taskforce and renews membership of VIC government DIIRD Supply Chain Industry ministerial round-table
- CIPSA membership level recorded at 2,350 during May, with 231 now full MCIPS members
- Meeting with Papua New Guinea (PNG) government Central Tenders & Supply Board formalises establishment of new regional branch in PNG with initial 107 members
- CIPSA met with Auckland CEO round-table, compliments of Management Toolbox, to address its concerns over procurement process and approach

JUNE

- Inaugural Women in Procurement conference successfully hosted by



Carl Daley, MD, Creative Energy Solutions.



NZ Minister Lianne Dalziel.

- CIPSA in Melbourne
- 2nd Annual PP Awards programme launched for the evening of the 4th Annual CIPSA conference
- CIPSA completes outsourcing of retail book sales to Co-Op Bookshop www.coop-bookshop.com.au
- SG22 Steering Group meeting includes workshop on procurement's role in the supply chain process facilitated by Dr John Gattorna
- 2nd NZ Strategic Procurement Forum event opened by Minister Lianne Dalziel attracts over 150 attendees and stars NZ Post CEO, John Allen, as CIPSA's highest ever rated guest speaker in describing what CEO's want from procurement



Jonathan Dutton, MD CIPSA and Simon Sperryn, CEO, CIPS.

JULY

- Jonathan Dutton attends CIPS head office meetings in UK including formal CIPSA AGM with fellow directors - also meets new CEO Simon Sperryn and is awarded CIPS fellowship
- CIPS online learning suite trial system goes live, including Australian front end capability
- QSCC event in Brisbane successful as ever with around 300 people attending
- Title change formalised for the CIPS Graduate Diploma to CIPS Professional Diploma (Level 6 CIPS qualification) in Australia
- Dr Benn Lawson, CIPS Research Fellow, completes six-month sabbatical at Melbourne University, and several meaningful contributions to CIPSA work
- CIPSA attend Chinese-Australia Business Council summit as guests of the council
- Coles group become first private sector organisation in Australia to achieve CIPS Certification

AUGUST

- Two more successful CIPSA conferences with over 180 people attending in three days – in Adelaide then Perth
- Accreditation of NSW Government Procurement Certification Programme to Levels 3 & 4, following QLD, SA and VIC government training programmes already accredited in previous years
- CIPSA publish groundbreaking re-

CIPS Australasia



- search with BOMweb-Vertical Talent on the current use of technology within procurement – the Leaders & Laggards white paper.
- Orica CEO, Graeme Liebelt speaks at VIC regional business breakfast event on what the CWEO wants from procurement
- Dr Guy Callender appointed Foundation Professor to CIPSA
- 13th CIPS fellow in Australia & New Zealand elected – Declan Devenny

SEPTEMBER

- Established new regional exam centres in Albury/Wodonga (CIPSA's 9th exam centre) and South Pacific exam centre in Fiji as CIPSA's 10th exam centre in the Australasia region
- CIPSA formally introduces 'CIPS Australasia' branding where appropriate
- CIPS approved study centres (RTOs accredited to deliver the CIPS qualifications) now available in five cities – SYD and CBR (MTS), BNE (SCMEA) and ADE and MEL (CTS)
- CIPSA endorses, supports and exhibits at the government Sustainable Procurement conference in Brisbane – with over 220 people attending
- CIPSA launches Delphi study unique to Australia & New Zealand with Manchester Business School designed to identify key predictors for the profession within this region and 50 of the top practitioners in the region are invited to participate
- CIPSA attends Simplot suppliers' conference in Melbourne
- 11th edition of the quarterly CIPSA online digest The Knowledge Club is published



OCTOBER

- 4th Annual CIPSA conference The Winning Formula hugely successful with almost 700 attendees and 57 per cent excellence rating for the eight key note speakers, 24 seminars and 50 exhibitors. Event included first ever CIPSA private professional development surgery.
- Record number of entrants for the 2nd *Procurement Professional Awards* recognised as nearly 500 people attend the gala awards dinner – three CIPS Leadership



Awards presented to Rio Tinto Procurement (2008), Bill Aukett (2005) and Phil Weir (2006)

- New global CIPS CEO Simon Sperry visits Australia and attends 4th Annual CIPSA Conference, SG24 meeting, CIPSA fellows dinner, round-table dinner hosted by The Faculty and informal meetings with PNG Tenders & Central Supply Board, PMMS, APCC and Rio Tinto
- Record CIPSA membership level reach 2,755 members, following year-long action plan to improve member recruitment and retention
- CIPSA launched Seven Slides for the CEO – a new stakeholder buy-in tool for procurement professionals available free for members and conference delegates in multiple versions via the CIPSA website
- How to Achieve MCIPS brochure launched to help define the various pathways towards the CIPS qualifications open to all students in the region currently.
- CIPSA soft launched the new Professional Assessment Scheme (PAS) allowing experiential assessment towards MCIPS for middle managers and line managers with over 10 years relevant procurement experience
- Several new staff join the CIPSA executive team as Jerry Penny leaves work to have a family and two CIPSA managers are promoted – Leah Vlamos and Ed Rayner
- CIPSA Conferences' 2009 programme launched, with several improvements including enlarged events, new locations and SMART 2009 in June
- CIPSA attends 'Business for Millennium Development Goals' summit in Melbourne as guests of World Vision
- NSW regional committee award first NSW scholarship to Cassie Lawrence 2008 - winner of \$3000 towards her academic fees to study procurement



NOVEMBER

- Record number of CIPS exam entrants in Australia and New Zealand – 170
- CIPSA 'pipeline' of students actively working towards MCIPS within the region now exceeds 1,500 people
- CIPSA introduces only second ever membership fee increases – by 8 per cent

- Regional chairs meeting RC8 held in Melbourne, includes overview of 35 successful regional events held during the year– over 2,000 people attended CIPSA regional events in 2008 including 300 at the NSW region Christmas Ball at Darling Harbour, Sydney
- CIPSA Open Training Programme for 2009 launched online offering more than 70 public training courses including several new topics in 9 cities during next year
- Corporate Award programme 7 concludes for QANTAS procurement team in Sydney
- Complimentary student membership for second year and third year enrollees on CIPS accredited programmes at universities to be offered in future
- CIPSA looks likely to record first ever surplus operating result financially, as unaudited accounts suggest a result marginally in the black

DECEMBER

- Inaugural CIPSA Academic Forum launched to galvanise the academic community in procurement and supply chain management throughout Australia & New Zealand – over 25 academics expected to attend all day event in Melbourne
- PP22 magazine published featuring all the winners and finalists of the Procurement Professional Awards 2008 and CIPSA's 20th white-paper The 12 Myths of Procurement by Professor Guy Callender
- SG25 Steering Group meeting sees Chair Bill Aukett stand down to be succeeded in 2009 by John Tondut and the group agree on a final draft of CIPSA professional-agenda for 2009
- CIPSA attends series of meetings in Canberra with key federal government agencies including DoFD, ATO, DoD, DMO, Ausaid and ACT government
- BTTB Marketing appointed new publisher of Procurement Professional magazine for 2009-10 with new online news version PP Online to be launched in February 2009
- Revamp of the CIPSA website underway for February 2009 launch with direct links to CIPSA database and improved features for all members and users, including formal launch of CIPS e online learning suite allowing module by module study towards MCIPS **PP**



Procurement and Supply Recruitment Specialists

Vertical Talent is the most trusted name in Procurement & Supply Recruitment in Australia. Customer focussed with robust process and home built candidate selection technology is perhaps why our customers judge us as “Best in class”.

Goal

At inception, our goal was to provide a professional recruitment service to Procurement & Supply Leaders across Australia. With a reputation for strong ethics and values, our aim is to continue to be regarded as true professionals within the Procurement & Supply community.

Services

From understanding client requirements through to candidate placement; we are distinguished by the quality of our deep supply domain expertise and the speed of a highly responsive recruitment service.

- Search & Selection for senior or highly specialised roles
- Professionals for any role within the Supply department from Procurement Analysts through to senior Strategic Sourcing professionals and CPO's
- Contractor Recruitment and management for specific projects or ad hoc assignments.

“The accurate interpretation and translation of our requirement was 1st class.”

Benefits

Using rigid search and candidate selection processes, we reduce the risk and total cost of making an external hire; reduce client time in the recruitment process and provide clarity on where the expertise gaps exist when making a key appointment.

- Access to the largest and most qualified procurement candidate network in our region
- A proactive and fast service – candidate shortlists are presented quickly without compromising on quality
- A unique and robust candidate profiling process – both behavioural competencies and technical skills are assessed
- Consultative recruitment advice and Procurement market insight.

Vertical Talent™
+ 61 3 9949 8600
info@verticaltalent.com
www.verticaltalent.com

Vertical
TALENT